



Unaudited financial results

for the six months ended 31 August 2007

	August 2007	August 2006	Growth %	February 2007 12 Months
OPERATIONS				
Branches	307	267	15	280
Employees	2 505	2 000	25	2 129
Active clients	1 188	852	39	1 010
Own ATMs	295	244	21	264
Partnership ATMs	273	-	-	143
Capital expenditure	68	35	94	86
SALES				
Value of loans advanced	2 146	1 586	35	3 449
Number of loans advanced	1 570	1 486	6	2 924
Average loan amount	1 366	1 067	28	1 180
Interest and fees on loans	558	484	15	1 001
Net loan impairment expense	87	82	6	161
Net impairment to repayments	4.23	4.07	4	4.12
Deposits				
Value of savings deposits	701	446	57	554
Number of savings clients	669	468	43	583
Net transaction fee income	36	15	139	35

	August 2007	August 2006	Growth %	February 2007 12 Months
PROFITABILITY				
Earnings attributable to ordinary shareholders	97	74	32	159
Basic	97	74	32	159
Headline	97	74	32	159
Operating expenses	358	299	20	614
Cost to income ratio – banking activities	60	60	0	60
Return on ordinary shareholders equity	21	26	(21)	26

	August 2007	August 2006	Growth %	February 2007 12 Months
EARNINGS PER SHARE				
Attributable	119	102	16	221
Headline	119	104	15	222
Diluted attributable	114	97	18	209
Diluted headline	114	98	16	211
Dividends per share				
Interim	25	20	25	20
Final	-	-	-	60
Dividend cover	4.8	5.2	(8)	2.8

	August 2007	August 2006	Growth %	February 2007 12 Months
ASSETS				
Total assets	2 339	1 683	39	2 191
Net loans and advances	1 225	476	158	803
Cash and cash equivalents	571	988	(42)	1 044
Investments	267	7	112	112
Other	275	213	29	232

	August 2007	August 2006	Growth %	February 2007 12 Months
LIABILITIES				
Total liabilities	1 207	936	29	1 074
Deposits	1 055	795	33	897
Other	152	142	7	177

	August 2007	August 2006	Growth %	February 2007 12 Months
EQUITY				
Shareholders' funds	1 132	747	51	1 117
Capital adequacy ratio – Group	49	77	(36)	84
– Bank	47	72	(35)	79
Net asset value per ordinary share	1 193	824	45	1 175
Share price	3 700	3 050	21	3 700
Market capitalisation	3 031	2 194	38	3 031
Number of share options outstanding	5 679	6 320	(10)	6 191
Average share option strike price	1 650	1 134	46	1 151
Average share option time to maturity	27	30	(11)	24
Charge on settlement of share options	35	19	84	22
Number of ordinary shares				
At year end	81 928	71 928	14	81 928
Weighted average	81 928	71 928	14	72 120
Diluted weighted average	85 119	75 897	12	76 043

MARKET CONDITIONS AND NATIONAL CREDIT ACT
 Our business model is succeeding and we are confident of our ability to grow our client numbers in future. The National Credit Act has provided us with greater regulatory certainty and there remains a large market in need of finance for home improvement, furniture and appliances. We have continuously reduced prices on shorter term loans over the past five years. The requirements of the new credit act have, however, resulted in the accelerated reduction of prices between October 2006 and June 2007, which led to lower growth in profit.

The implementation of revised systems and procedures, resulting from the requirements of the credit act, have gone well. We were forced, however, to change some of our charges from interest to fees, which led to an increase in VAT charged of R20 million for the six months to August 2007.

CLIENT GROWTH AND SALES
 The growth in client numbers increased substantially over the past six months. We now average over 40 000 new savings and loan clients per month. The total number of active clients exceeds 1,18 million. Net transaction fee income increased by 239% over the same period last year. The value of loans advanced (sales) increased by 35% mainly as a result of the introduction of 18 and 24 month loans in October 2006. The loans and advances (loan book) in the balance sheet increased by 159%. This significant growth is due to the change in composition of the book to a longer tenure.

INVESTMENT IN GROWTH
 The growth in the number of clients is the result of a significant increase in investment in marketing and infrastructure since February 2007. These investments have a negative short term profit effect, but will have a positive influence on client growth and income in the longer term. Branch numbers have increased from 280, in February 2007, to 307, with a target of 345 by year end. Above-the-line advertising of R14 million has been spent to date, with a total of R20 million planned for the financial year. Mobile banking units have grown to 71 and employee numbers have grown by 376 (297 front line employees) in the current year. We spent R8,6 million on training, up 37% on last year.

MARGINS AND PROFITABILITY
 Capitec Bank's approach to pricing remains aggressive and we strive to retain our position as price leaders. We have largely held our prices on transacting facilities at the same level as last year and reduced our prices on loan products in October 2006 and May 2007 to levels below what was required by the credit act. This reduced our margins, in line with what we planned in our budget.

	August 2007	August 2006	February 2007
ARREARS AND PROVISIONING			
Good bad debt expense as percentage of instalments due			
One month loans	1,0	1,8	1,6
Three month loans	3,4	3,1	3,2
Six month loans	4,4	8,2	6,9
Twelve month loans	6,8	14,5	13,1
Eighteen month loans	18,0	-	24,3
Twenty four month loans	19,7	-	21,7
Weighted average	4,95	4,64	4,67
Recoveries	(0,72)	(0,57)	(0,55)
Net bad debts	4,23	4,07	4,12

Our provisioning models are becoming more accurate as we obtain more history on the longer term loan products. The six and twelve month products are now mature, which means that our lower loss estimates had a cumulative impact on the expense for this period. The loss rates on these products have stabilised around 7% and 11% of instalments due, respectively.

We do not have arrears history for the full term of the eighteen and twenty four month loan products and the provisions against these products therefore contain a larger element of uncertainty. The arrears performance on these products is however better than expected. We have noticed that the arrears performances improve when we reduce our prices on a product, which is very positive taking into account our recent price reductions. We have also seen an important contribution from our credit scoring model in improving arrears rates.

CAPITAL AND RETURN ON EQUITY
 The issue of 10 million shares for R300 million to a BEE consortium in February reduced our return on equity for the period, as expected. The opportunity to issue shares to a BEE partner at market value was seen to be of strategic importance. The excess funds were partially invested in listed preference shares.

The movement in financial instruments at fair value in the income statement includes a gain of R11 million on MasterCard shares received in terms of the conversion of MasterCard from a member owned association. R2,9 million was received in cash as part of the redemption of class B shares and the remainder of the shares is reflected under investments at fair value.

MOODY'S NATIONAL CREDIT RATING
 In May 2007, Moody's Investor Services raised the long-term national scale credit rating of Capitec Bank Limited, Capitec's banking subsidiary, by two notches from Baa1.za to A2.za. The short-term rating at Prime-2.za remained unchanged.

BASEL II
 The Basel II requirements will change the way in which the capital adequacy of banks will be calculated. Basel II will be implemented in South Africa on 1 January 2008. For this purpose, our risk management processes are being refined and improved on a continuous basis. The implementation plan is monitored continuously with regular involvement by the board of directors. We are in line for implementation by the end of 2007.

PROSPECTS
 We are positive about our prospects for the future and continue to implement our investment and expansion plans for the 2007/8 financial year. Capitec Bank will continue to use innovation to deliver low cost solutions to the market.

INTERIM DIVIDEND
 The directors approved an interim ordinary share dividend of 25 cents per share payable on Monday, 3 December 2007.

The following dates apply:
 Last date to trade cum dividend Friday, 23 November 2007
 Trading ex dividend commences Monday, 26 November 2007
 Record date Friday, 30 November 2007
 Date of payment Monday, 3 December 2007

Share certificates may not be dematerialised or rematerialised between Monday, 26 November and Friday, 30 November 2007, both days inclusive. The preference share dividend of 482,26 cents per share for the six months to August was declared on 31 August and was paid on 25 September 2007.

	Unaudited August 2007 R'000	Unaudited August 2006 R'000	Growth %	Audited February 2007 R'000
GROUP BALANCE SHEET				
ASSETS				
Current assets				
Cash and cash equivalents	571 349	987 614	(42)	1 043 746
Investments at fair value	267 306	6 595	111 933	
Loans and advances	1 041 723	465 003	124	695 151
Inventory	11 756	7 003	68	10 928
Other receivables	18 496	10 518	76	9 685
Non-current assets				
Loans and advances	183 599	10 463	108 109	
Property and equipment	188 819	142 853	32	155 640
Intangible assets – banking system	40 149	40 181	0	42 604
Deferred income tax assets	15 593	13 116	19	13 846
Total assets	2 338 790	1 683 346	39	2 191 642
LIABILITIES				
Current liabilities				
Deposits at amortised cost	745 555	483 252	54	586 795
Deposits held at fair value	13 314	2 239	495	2 149
Trade and other payables	104 865	78 901	33	85 815
Current income tax liabilities	32 250	55 412	(42)	79 133
Provisions	3 850	300	3 850	
Non-current liabilities				
Trade and other payables	11 118	7 088	57	8 833
Deposits at amortised cost	256 425	256 772	0	255 377
Deposits held at fair value	39 773	52 224	(24)	52 233
Total liabilities	1 207 150	936 188	29	1 074 185
EQUITY				
Ordinary share capital and premium	647 363	347 865	86	647 363
Non-distributable reserves	2 439	1 710	43	2 439
Retained earnings	327 232	242 977	35	313 049
Ordinary shareholders' funds	977 034	592 552	65	962 851
Non-redeemable, non-cumulative, non-participating preference shares	154 606	154 606	-	154 606
Total equity	1 131 640	747 158	51	1 117 457
Total equity and liabilities	2 338 790	1 683 346	39	2 191 642

	Unaudited August 2007 R'000	Unaudited August 2006 R'000	Growth %	Audited February 2007 R'000
GROUP STATEMENT OF CHANGES IN EQUITY				
Equity at beginning of period	1 117 457	563 816		563 816
Net profit attributable to equity holders	105 301	73 569		166 924
Ordinary shares issued net of expenses	-	-		299 434
Perpetual preference shares issued net of expenses	-	154 606		154 606
Loss on settlement of share options net of share based employee costs	(47 595)	(17 560)		(18 244)
Tax on settlement of share options	13 756	5 095		5 291
Dividend declared	(57 279)	(32 368)		(54 370)
Equity at end of period	1 131 640	747 158		1 117 457

	Unaudited Six Months ended August 2007 R'000	Unaudited Six Months ended August 2006 R'000	Growth %	Audited Year ended February 2007 R'000
GROUP INCOME STATEMENT				
Interest on loans advanced	345 786	484 068	(29)	924 370
Interest on cash and cash equivalents	19 882	17 032	17	43 158
Interest expense	(42 137)	(32 219)	31	(69 836)
Net interest income	323 531	468 881	(31)	897 692
Net fee income	247 933	14 991		111 557
Loan fee income	212 074	-		76 943
Transaction fee income	72 481	39 831	82	93 671
Transaction fee expense	(36 622)	(24 840)	47	(59 057)
Dividend income	10 969	187		1 469
Net impairment charge on loans and advances	(87 084)	(81 946)	6	(161 271)
Net movement in financial instruments held at fair value	7 569	2 220	241	(857)
Other income	-	11		75
Non-banking gross profit	4 997	4 016	24	8 025
Non-banking sales	68 686	65 751	4	134 888
Non-banking cost of sales	(63 689)	(61 735)	3	(126 863)
Income from operations	507 915	408 360	24	856 690
Banking operating expenses	(354 471)	(296 191)	20	(606 705)
Non-banking operating expenses	(3 863)	(3 228)	20	(6 808)
Operating profit before tax	149 581	108 941	37	243 177
Income tax expense	(44 280)	(35 372)	25	(76 253)
Net profit attributable to equity holders	105 301	73 569	43	166 924

	Unaudited Six Months ended August 2007 R'000	Unaudited Six Months ended August 2006 R'000	Growth %	Audited Year ended February 2007 R'000
RECONCILIATION OF ATTRIBUTABLE EARNINGS TO HEADLINE EARNINGS				
Net profit attributable to equity holders	105 301	73 569	43	166 924
Less preference dividend	(8 122)	-		(7 617)
Net profit attributable to ordinary shareholders	97 179	73 569	32	159 307
Items excluded from headline earnings after tax:				
- Loss on disposal of fixed assets	101	927	(89)	1 085
Headline earnings attributable to ordinary shareholders	97 280	74 496	31	160 392

	Unaudited Six months ended August 2007 R'000	Unaudited Six months ended August 2006 R'000	Audited Year ended February 2007 R'000
GROUP CASH FLOW STATEMENT			
Cash flow from operating activities	(203 248)	302 778	223 768
Cash flow from operations	184 522	149 197	333 780
Increase in loans and advances	(432 534)	(26 038)	(366 867)
Increase in other liabilities, provisions and deposits	173 075	215 813	325 128
Tax paid	(79 154)	(3 826)	(21 520)
Dividend paid	(49 157)	(32 368)	(46 753)
Cash flow from investing activities	(219 053)	(34 503)	(194 170)
Net investment in equipment and software	(68 004)	(34 750)	(85 809)
(Increase) decrease in other investing activities	(151 049)	247	(108 361)
Cash flow from financing activities	(50 096)	137 046	431 855
Shares issued	-	154 606	454 104
Shares acquired and options settled	(50 096)	(17 560)	(22 249)
(Decrease) increase in cash and cash equivalents	(472 397)	405 321	461 453
Cash and cash equivalents at beginning of period	1 043 746	582 293	582 293
Cash and cash equivalents at end of period	571 349	987 614	1 043 746

	Unaudited Six months ended August 2007 R'000	Unaudited Six months ended August 2006 R'000	Audited Year ended February 2007 R'000
GROUP STATEMENT OF CHANGES IN EQUITY			
Equity at beginning of period	1 117 457	563 816	563 816
Net profit attributable to equity holders	105 301	73 569	166 924
Ordinary shares issued net of expenses	-	-	