

summarised financial results



Key performance indicators

		2023	2022	% change ⁽¹⁾ 2023/2022
Profitability				
Interest income on lending	R'm	15 799	13 247	19
Interest income on investments and other financial instruments	R'm	5 400	4 207	28
Total interest income	R'm	21 199	17 454	21
Net loan fee income	R'm	1 079	951	13
Net credit life insurance income	R'm	1 889	1 540	23
Total lending, investment and insurance income less loan fee expense	R'm	24 167	19 945	21
Interest expense	R'm	(6 993)	(4 838)	45
Net lending, investment and insurance income	R'm	17 174	15 107	14
Net transaction and commission income	R'm	11 461	10 515	9
Net foreign currency income	R'm	162	144	13
Funeral plan income	R'm	1 431	906	58
Other income ⁽²⁾	R'm	79	290	(73)
Income from operations	R'm	30 307	26 962	12
Credit impairments	R'm	(6 329)	(3 508)	80
Net income	R'm	23 978	23 454	2
Operating expenses	R'm	(11 877)	(12 555)	(5)
Share of net profit/(loss) of associates and joint ventures	R'm	98	36	>100
Operating profit before tax	R'm	12 199	10 935	12
Income tax expense	R'm	(2 492)	(2 408)	3
Profit after tax	R'm	9 707	8 527	14
Preference dividend	R'm	(4)	(3)	33
Discount on repurchase of preference shares	R'm	–	(1)	
Earnings attributable to ordinary shareholders⁽³⁾				
Basic	R'm	9 703	8 523	14
Headline	R'm	9 709	8 440	15
Net transaction and commission, net foreign currency and funeral plan income to net income	%	54	49	
Net transaction and commission, net foreign currency and funeral plan income to operating expenses	%	110	92	
Cost-to-income ratio	%	39	47	
Return on ordinary shareholders' equity	%	26	26	
Earnings per share				
Attributable	cents	8 415	7 371	14
Headline	cents	8 420	7 300	15
Number of shares for calculation	'000	115 309	115 627	
Diluted attributable	cents	8 392	7 360	14
Diluted headline	cents	8 397	7 289	15
Number of shares for calculation	'000	115 617	115 800	
Dividends per ordinary share				
Interim	cents	1 400	1 200	17
Final	cents	2 800	2 440	15
Total	cents	4 200	3 640	15
Number of shares for calculation	'000	116 100	116 100	
Dividend cover	times	2.0	2.0	
Special dividend	cents	–	1 500	
Assets				
Net loans and advances	R'm	78 168	66 549	17
Cash and financial investments ⁽⁴⁾	R'm	95 965	97 901	(2)
Other ⁽⁵⁾	R'm	17 668	13 493	31
Total assets	R'm	191 801	177 943	8
Liabilities				
Deposits and wholesale funding	R'm	146 498	134 458	9
Other	R'm	6 218	7 720	(19)
Total liabilities	R'm	152 716	142 178	7
Equity				
Shareholders' funds (total equity)	R'm	39 085	35 765	9
Capital adequacy ratio (CAR)	%	34	36	
Net asset value (NAV) per ordinary share	cents	33 760	30 888	9
Number of shares for calculation	'000	115 627	115 627	
Share price	cents	175 451	207 435	(15)
Market capitalisation	R'm	203 699	240 832	(15)
Number of shares in issue per the shareholders' register	'000	116 100	116 100	
Operations				
Branches		860	853	1
Employees		15 451	14 758	5
Active clients (including POS merchants) ⁽⁶⁾	'000	20 105	18 104	11
ATMs, DNRs and CNRs ⁽⁷⁾		7 898	7 178	10
Capital expenditure	R'm	1 163	863	35
Credit sales				
Retail bank – value of total loans advanced				
Value of credit card disbursements/drawdowns	R'm	52 928	43 932	20
Value of access facility disbursements/drawdowns	R'm	13 484	11 011	22
Value of term loans advanced (net of loan consolidations)	R'm	19 779	14 167	40
Value of term loans advanced (net of loan consolidations)	R'm	19 665	18 754	5
Business bank – value of total loans advanced				
Value of mortgage loans advanced	R'm	65 484	53 903	21
Value of mortgage loans advanced	R'm	2 585	2 268	14
Value of business loans advanced	R'm	3 043	2 443	25
Value of overdraft disbursements/drawdowns ⁽⁸⁾	R'm	59 856	49 192	22
Value of overdraft disbursements/drawdowns ⁽⁸⁾	R'm	59 856	49 192	22
Value of total loans advanced	R'm	118 412	97 835	21
Credit book				
Gross loans and advances				
Retail bank	R'm	97 815	84 108	16
Retail bank	R'm	82 297	71 214	16
Stage 1	R'm	50 320	44 591	13
Stage 2	R'm	13 518	12 758	6
Stage 3	R'm	18 459	13 865	33
Business bank	R'm	15 518	12 894	20
Stage 1	R'm	13 177	10 706	23
Stage 2	R'm	1 213	1 287	(6)
Stage 3	R'm	1 128	901	25
Provision for credit impairments (expected credit losses (ECL))	R'm	(19 647)	(17 559)	12
Retail bank	R'm	(18 806)	(16 776)	12
Business bank	R'm	(841)	(783)	7
Net loans and advances	R'm	78 168	66 549	17
Retail bank	R'm	63 491	54 438	17
Business bank	R'm	14 677	12 111	21
Gross credit impairment charge on loans and advances	R'm	7 041	4 286	64
Bad debts recovered	R'm	707	818	(14)
Net credit impairment charge on loans and advances ⁽⁹⁾	R'm	6 334	3 468	83
Net credit impairment charge on loans and advances to average gross loans and advances (credit loss ratio)	%	7.0	4.4	
Total lending and insurance income (excluding investment income) ⁽¹⁰⁾	R'm	18 776	15 756	19
Net credit impairment charge on loans and advances to total lending and insurance income (excluding investment income) ⁽¹⁰⁾	%	33.7	22.0	
Deposits and wholesale funding				
Wholesale funding	R'm	2 439	2 060	18
Call savings	R'm	96 252	89 167	8
Fixed savings	R'm	46 533	41 928	11
Foreign currency deposits	R'm	1 274	1 303	(2)

⁽¹⁾ The percentage changes quoted in the commentary are based on figures denominated in R'million.

⁽²⁾ Other income for 2022 includes R198.2 million in compensation related to the civil unrest in July 2021 received from Sasria SOC Limited.

⁽³⁾ Refer to the reconciliation of attributable earnings to headline earnings in the summary financial statements for detail regarding the difference between basic and headline earnings.

⁽⁴⁾ Cash, cash equivalents, money market funds, government bonds, term deposits and other financial investments.

⁽⁵⁾ Net insurance receivable, other receivables, derivative assets, interest in associates and joint ventures, property, plant and equipment, right-of-use assets, intangible assets including goodwill and deferred income tax asset.

⁽⁶⁾ Point-of-sale merchants.

⁽⁷⁾ Automated teller machines, dual note recyclers and coin and note recyclers.

⁽⁸⁾ Overdraft disbursements/drawdowns are gross of repayments.

⁽⁹⁾ This charge is for loans and advances only. The income tax charge for the reporting period includes a credit of R4.3 million (February 2022: charge – R39.6 million) related to other financial assets.

⁽¹⁰⁾ Interest received on loans, initiation fees, monthly service fees and net insurance income.

